

# Market Internals With Biju Samuel

The IT Inflexion Point

Quantitative & Alternate Strategy

biju.samuel@elaracapital.com | +91 22 6164 8505



# **As the Lotus Blooms Again**



#### Our weekly compendium

Our Market Internals weekly compendium offers insight into the macro signals, global trends, market perspectives, sector calls and actionable ideas highlighted during the week.

#### As the Lotus Blooms, Subdued

Within a bull market backdrop, a large part of the damages contained at the minimal levels. In the absence of a bull market engine (both India and global), the aftereffects of such a negative surprise in the General Elections could have been huge. Many stocks that have seen excesses on the upside have seen retracements near 40% at the lows. This is the retracement of the past 6-8 months uptrend. This means a large part of the excesses are taken care of in one fell swoop.

#### The IT Inflexion Point

The turnaround in IT unfolds from an important long-term support. This is the ideal last ground for the next long-term inflexion in IT. We are tempted to give a quick verdict that the 2.5 years underperformance of IT has bottomed. The initial move off this low could target another 8% outperformance. To conclude, we could witness the third largest inflexion point since the past 15 years. Another multi-year outperformance could be evolving.

#### **Our Top Pick: HCL Tech**

One viable strategy at the inflexion point is to buy the basket and then increase bets on some stocks as more bottom-up patterns evolve. HCL Tech has entered a new orbit of IT leadership during mid-2023. We could be right at the optimal entry point to position for the next large alpha in the stock.

We do note that writings in subsequent slides are as per previously published <u>MiB</u> during the week.

# As the Lotus Blooms, Subdued





As the Lotus blooms in a subdued manner, shift is underway in terms of market levels in the near term while the bull market engine remains intact locally and globally. A short-term shift in stock and sector preferences is the first investor response. At 4 June 2024 crash lows, a 1x downward projection from the channel was met at 21250. Within a bull market backdrop, a large part of the damages could mostly be containing at the minimal levels. In the absence of a bull market engine (both India and global), the aftereffects of such a negative surprise could have been huge. The outermost support is near 21k where an important trendline connecting March 2023 bottom with October 2023 bottom configures. This could be the worst point for any further negative surprise while we believe a large part of damages are already done at the 4 June's low (provided the NDA still forms the government). Many stocks that have seen excesses on the upside have seen retracement near 40% at the lows. This is the retracement of the past 6-8 months uptrend. This means, a large part of excesses are taken care of in one fell swoop. The key investor average (blue overlay) has been a dip-buying zone recently. This is currently located at 22000 and excursions lower seems temporary. To conclude, the risk-reward for the next 3-months is currently shifted to 21000 and 24000. The higher targets like 26000 would have currently shifted from six months to 12 months. Autos continues to be the pocket of interest, delivering 2% alpha in the carnage. The latest events catalyze bullish conditions in two-wheelers aggressively. Please refer to June 3's note <a href="https://tinyurl.com/ydwb5wck">https://tinyurl.com/ydwb5wck</a> that includes a stock matrix. We have highlighted the 90<sup>th</sup> percentile ranks as overbought and vulnerable to profit-taking. It can be used as a ready reckoner to help with ideal ideation pockets

# The IT Inflexion Point





The turnaround in IT unfolds from an important long-term support. This is the ideal last ground for the next long-term inflexion in IT. We were reading a floor for IT last year, and hence, the recent breakdown was a negative surprise to our IT layout. The final leg of any downtrend is usually a high consensus one, whereby reasons for the decline are fully discovered and executed by everyone. We have been maintaining a long-term positive bias on IT for several years. The recent excesses on the downside were challenging to digest within that perspective. The turnaround here is from a crucial level that was the last best ground for bullish response and restore the positive big picture. We are tempted to give a quick verdict that the 2.5 years underperformance of IT has bottomed. The initial move off this low could target another 8% outperformance. To conclude, we could be witness to the third largest inflexion point since the past 15 years. Another multi-year outperformance could be evolving

# **Our Top Pick: HCL Tech**





(https://www.elaracapital.com/researchpdf/COD30May2023.pdf). This could be an optimal entry point to position for the next large alpha in the stock

one stock here, it would be HCL Tech. We have highlighted the big picture many

Mar 23

**A A A** 

6M Excess Returns with IT Index: 3.57

20 10 times

Mean-reversion

Mar 24



## Disclosures & Confidentiality for non U.S. Investors

The Note is based on our estimates and is being provided to you (herein referred to as the "Recipient") only for information purposes. The sole purpose of this Note is to provide preliminary information on the business activities of the company and the projected financial statements in order to assist the recipient in understanding / evaluating the Proposal. Nothing in this document should be construed as an advice to buy or sell or solicitation to buy or sell the securities of companies referred to in this document. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved) and should consult its own advisors to determine the merits and risks of such an investment. Nevertheless, Elara Securities (India) Private Limited or any of its affiliates is committed to provide independent and transparent recommendation to its client and would be happy to provide any information in response to specific client queries. Elara Securities (India) Private Limited or any of its affiliates have not independently verified all the information given in this Note and expressly disclaim all liability for any errors and/or omissions, representations or warranties, expressed or implied as contained in this Note. The user assumes the entire risk of any use made of this information. Elara Securities (India) Private Limited or any of its affiliates, their directors and the employees may from time to time, effect or have effected an own account transaction in or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for or solicit investment banking or other business from any company referred to in this Note. Each of these entities functions as a separate, distinct and independent of each other. This Note is strictly confidential and is being furnished to you solely for your information. This Note should not be reproduced or redistributed or passed on directly or indirectly in any other person or published, copied, in whole or in part, for any purpose. This Note is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject Elara Securities (India) Private Limited or any of its affiliates to any registration or licensing requirements within such jurisdiction. The distribution of this document in certain jurisdictions may be restricted by law, and persons in whose possession this document comes, should inform themselves about and observe, any such restrictions. Upon request, the Recipient will promptly return all material received from the company and/or the Advisors without retaining any copies thereof. The Information given in this document is as of the date of this report and there can be no assurance that future results or events will be consistent with this information. This Information is subject to change without any prior notice. Elara Securities (India) Private Limited or any of its affiliates reserves the right to make modifications and alterations to this statement as may be required from time to time. However, Elara Securities (India) Private Limited is under no obligation to update or keep the information current. Neither Elara Securities (India) Private Limited nor any of its affiliates, group companies, directors, employees, agents or representatives shall be liable for any damages whether direct, indirect, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. This Note should not be deemed an indication of the state of affairs of the company nor shall it constitute an indication that there has been no change in the business or state of affairs of the company since the date of publication of this Note. The disclosures of interest statements incorporated in this document are provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. Elara Securities (India) Private Limited generally prohibits its analysts, persons reporting to analysts and their family members from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this

Any clarifications / queries on the proposal as well as any future communication regarding the proposal should be addressed to Elara Securities (India) Private Limited.

Elara Securities (India) Private Limited was incorporated in July 2007 as a subsidiary of Elara Capital (India) Private Limited.

Elara Securities (India) Private Limited is a SEBI registered Stock Broker in the Capital Market and Futures & Options Segments of National Stock Exchange of India Limited (NSE) and in the Capital Market Segment of BSE Limited (BSE).

Elara Securities (India) Private Limited's business, amongst other things, is to undertake all associated activities relating to its broking business.

The activities of Elara Securities (India) Private Limited were neither suspended nor has it defaulted with any stock exchange authority with whom it is registered in last five years. However, during the routine course of inspection and based on observations, the exchanges have issued advise letters or levied minor penalties on Elara Securities (India) Private Limited for minor operational deviations in certain cases. Elara Securities (India) Private Limited has not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has the certificate of registration been cancelled by SEBI at any point of time.

Elara Securities (India) Private Limited offers research services primarily to institutional investors and their employees, directors, fund managers, advisors who are registered or proposed to be registered. Details of Associates of Elara Securities (India) Private Limited are available on group company website www.elaracapital.com

Elara Securities (India) Private Limited is maintaining arms-length relationship with its associate entities.

Research Analyst or his/her relative(s) may have financial interest in the subject company. Elara Securities (India) Private Limited does not have any financial interest in the subject company, whereas its associate entities may have financial interest. Research Analyst or his/her relative does not have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of Research Report. Elara Securities (India) Private Limited does not have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of Research Report. Associate entities of Elara Securities (India) Private Limited may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of Research Report. Research Analyst or his/her relative or Elara Securities (India) Private Limited or its associate entities does not have any other material conflict of interest at the time of publication of the Research Report.



Research Analyst or his/her relative(s) has not served as an officer, director or employee of the subject company.

Research analyst or Elara Securities (India) Private Limited or its associate entities have not received any compensation from the subject company in the past twelve months. Research analyst or Elara Securities (India) Private Limited or its associate entities have not managed or co-managed public offering of securities for the subject company in the past twelve months. Research analyst or Elara Securities (India) Private Limited or its associate entities have not received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months. Research analyst or Elara Securities (India) Private Limited or its associate entities may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company or third party in connection with the Research Report in the past twelve months.

## Disclaimer & Standard warning

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors. Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

#### Disclaimer for non U.S. Investors

The information contained in this note is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

#### Disclaimer for U.S. Investors

This material is based upon information that we consider to be reliable, but Elara Capital Inc. does not warrant its completeness, accuracy or adequacy and it should not be relied upon as such. This material is not intended as an offer or solicitation for the purchase or sale of any security or other financial instrument. Securities, financial instruments or strategies mentioned herein may not be suitable for all investors. Any opinions expressed herein are given in good faith, are subject to change without notice, and are only correct as of the stated date of their issue. Prices, values or income from any securities or investments mentioned in this report may fall against the interests of the investor and the investor may get back less than the amount invested. Where an investment is described as being likely to yield income, please note that the amount of income that the investor will receive from such an investment may fluctuate. Where an investment or security is denominated in a different currency to the investor's currency of reference, changes in rates of exchange may have an adverse effect on the value, price or income of or from that investment to the investor. The information contained in this report does not constitute advice on the tax consequences of making any particular investment decision. This material does not take into account your particular investment objectives, financial situations or needs and is not intended as a recommendation of particular securities, financial instruments or strategies to you. Before acting on any recommendation in this material, you should consider whether it is suitable for your particular circumstances and, if necessary, seek professional advice.

Certain statements in this report, including any financial projections, may constitute "forward-looking statements." These "forward-looking statements" are not guarantees of future performance and are based on numerous current assumptions that are subject to significant uncertainties and contingencies. Actual future performance could differ materially from these "forward-looking statements" and financial information.

## India Elara Securities (India) Pvt. Ltd.

One International Center, Tower 3, 21st Floor, Senapati Bapat Marg, Elphinstone Road (West) Mumbai – 400 013, India

Tel: +91 22 6164 8500

#### Europe Elara Capital Plc.

6th Floor, The Grove, 248A Marylebone Road, London, NW1 6JZ, United Kingdom Tel: +44 20 7486 9733

## USA Elara Securities Inc.

230 Park Avenue, Suite 2415, New York, NY 10169, USA Tel: +1 212 430 5870 Fax: +1 212 208 2501

#### Asia / Pacific Elara Capital (Asia) Pte.Ltd.

One Marina Boulevard, Level 20, Singapore 018989 Tel: +65 6978 4047

## **Team Details**



| Harendra Kumar             | Managing Direct                       | or   | harendra.kumar@elaracapital.com      | +91 22 6164 8571 |
|----------------------------|---------------------------------------|--|--------------------------------------|------------------|
| Sales                      |                                       |  |                                      |                  |
| Ashok Agarwal              | India                                 |  | ashok.agarwal@elaracapital.com       | +91 22 6164 8558 |
| Hitesh Danak               | India                                 |  | hitesh.danak@elaracapital.com        | +91 22 6164 8543 |
| Karan Rathod               | India                                 |  | karan.rathod@elaracapital.com        | +91 22 6164 8570 |
| Lekha Nahar                | India                                 |  | lekha.nahar@elaracapital.com         | +91 22 6164 8512 |
| Prashin Lalvani            | India                                 |  | prashin.lalvani@elaracapital.com     | +91 22 6164 8544 |
| Shraddha Shrikhande        | India                                 |  | shraddha.shrikhande@elaracapital.com | +91 22 6164 8567 |
|                            |                                       |  |                                      |                  |
| Sudhanshu Rajpal           | India                                 |  | sudhanshu.rajpal@elaracapital.com    | +91 22 6164 8508 |
| Joshua Saldanha            | Asia                                  |  | joshua.saldanha@elaracapital.com     | +91 22 6164 8541 |
| Anita Nazareth             | Corporate Access, Conference & Events |  | anita.nazareth@elaracapital.com      | +91 22 6164 8520 |
| Tina D'souza               | Corporate Acces                       | S  | tina.dsouza@elaracapital.com         | +91 22 6164 8595 |
| Quantitative, Alternatives | s, Sales Trading & Deali              | ing  |                                      |                  |
| Sunil Jain                 | Quantitative & A                      | Iternates                                      | sunil.jain@elaracapital.com          | +91 22 6164 8531 |
| Nandish Patel              | Quantitative & Alternates             |  | nandish.patel@elaracapital.com       | +91 22 6164 8564 |
| Biren Mehta                | Head - Sales Trading                  |  | biren.mehta@elaracapital.com         | +91 22 6164 8500 |
| Kalpesh Parekh             | India                                 |  | kalpesh.parekh@ElaraCapital.com      | +91 22 6164 8555 |
| Manoj Murarka              | India                                 |  | manoj.murarka@elaracapital.com       | +91 22 6164 8551 |
|                            |                                       |  |                                      |                  |
| Anil Pawar                 | India                                 |  | anil.pawar@elaracapital.com          | +91 22 6164 8552 |
| Nilesh Chheda              | India                                 |  | nilesh.chheda@elaracapital.com       | +91 22 6164 8554 |
| Nupur Barve                | India                                 |  | nupur.barve@elaracapital.com         | +91 22 6164 8532 |
|                            |                                       |  |                                      |                  |
| Research                   |                                       |  |                                      |                  |
| Dr Bino Pathiparampil      | Head of Research                      | Healthcare, Pharmaceuticals, Strategy          | bino.pathiparampil@elaracapital.com  | +91 22 6164 8689 |
| Amit Purohit               | Analyst                               | Building Materials, FMCG, Paints               | amit.purohit@elaracapital.com        | +91 22 6164 8594 |
| Ankita Shah                | Analyst                               | Infrastructure, Ports & Logistics, Industrials | ankita.shah@elaracapital.com         | +91 22 6164 8516 |
| Biju Samuel                | Analyst                               | Quantitative & Alternate Strategy              | biju.samuel@elaracapital.com         | +91 22 6164 8505 |
| Gagan Dixit                | Analyst                               | Aviation, Chemicals, Oil & Gas                 | gagan.dixit@elaracapital.com         | +91 22 6164 8504 |
| Garima Kapoor              | Economist                             | Attituding discrimeding on a cap               | garima.kapoor@elaracapital.com       | +91 22 6164 8527 |
| Harshit Kapadia            | Analyst                               | Capital Goods, Consumer Electronics            | harshit.kapadia@elaracapital.com     | +91 22 6164 8542 |
|                            |                                       |  |                                      |                  |
| Jay Kale, CFA              | Analyst                               | Auto & Auto Ancillaries                        | jay.kale@elaracapital.com            | +91 22 6164 8507 |
| Karan Taurani              | Analyst                               | Media & Entertainment, Alcobev, QSR, Internet  | karan.taurani@elaracapital.com       | +91 22 6164 8513 |
| Prakhar Agarwal            | Analyst                               | Banking & Financials                           | prakhar.agarwal@elaracapital.com     | +91 22 6164 8502 |
| Prashant Biyani            | Analyst                               | Agrochemicals, Fertilisers, Hotels, Sugar      | prashant.biyani@elaracapital.com     | +91 22 6164 8581 |
| Prerna Jhunjhunwala        | Analyst                               | Textiles, Retail                               | prerna.jhunjhunwala@elaracapital.com | +91 22 6164 8519 |
| Rahul Jain, CFA            | Analyst                               | Real Estate                                    | rahul.jain@elaracapital.com          | +91 22 6164 8500 |
| Ravi Sodah                 | Analyst                               | Cement, Metals & Mining                        | ravi.sodah@elaracapital.com          | +91 22 6164 8517 |
| Rupesh Sankhe              | Analyst                               | Utilities, Renewables                          | rupesh.sankhe@elaracapital.com       | +91 22 6164 8518 |
| Shweta Daptardar           | Analyst                               | Diversified Financials, Non Lending Financials | shweta.daptardar@elaracapital.com    | +91 22 6164 8559 |
| Saurabh Mitra              | Sr. Associate                         | Cement, Metals & Mining                        | saurabh.mitra@elaracapital.com       | +91 22 6164 8546 |
|                            | Associate                             |  |                                      |                  |
| Aditya Jaiswal             |                                       | Strategy                                       | aditya.jaiswal@elaracapital.com      | +91 22 4204 8683 |
| Amogh Deshpande            | Associate                             | Aviation, Chemicals, Oil & Gas                 | amogh.deshpande@elaracapital.com     | +91 22 4204 8664 |
| Bhavi Shah                 | Associate                             | Cement, Metals & Mining                        | bhavi.shah@elaracapital.com          | +91 22 6164 8521 |
| Devarshi Raj               | Associate                             | Diversified Financials, Non Lending Financials | devarshi.raj@elaracapital.com        | +91 22 6164 8500 |
| Gnyan Thaker               | Associate                             | Textiles, Retail                               | gnyan.thaker@elaracapital.com        | +91 22 6164 8500 |
| Jinesh Kothari             | Associate                             | Infrastructure, Ports & Logistics              | jinesh.kothari@elaracapital.com      | +91 22 6164 8500 |
| Kartik Bhandari            | Associate                             | Aviation, Chemicals, Oil & Gas                 | kartik.bhandari@elaracapital.com     | +91 22 6164 8500 |
| Kartik Solanki             | Associate                             | Banking & Financials                           | kartik.solanki@elaracapital.com      | +91 22 4204 8604 |
| Kashish Thakur             | Associate                             | Healthcare, Pharmaceuticals                    | kashish.thakur@elaracapital.com      | +91 22 6164 8569 |
| Keval Shah                 | Associate                             | Strategy                                       | keval.shah@elaracapital.com          | +91 22 4204 8669 |
| Mihir Vora                 | Associate                             | Auto & Auto Ancillaries                        | mihir.vora@elaracapital.com          | +91 22 6164 8500 |
| Mudit Kabra                | Associate                             |  |                                      | +91 22 4204 8611 |
|                            |                                       | Capital Goods, Consumer Electronics            | mudit.kabra@elaracapital.com         |                  |
| Nemish Sundar              | Associate                             | Capital Goods, Consumer Electronics            | nemish.sundar@elaracapital.com       | +91 22 4204 8683 |
| Nishant Chowhan, CFA       | Associate                             | Auto & Auto Ancillaries                        | nishant.chowhan@elaracapital.com     | +91 22 4204 8667 |
| Palak Shah                 | Associate                             | Banking & Financials                           | palak.shah@elaracapital.com          | +91 22 4204 8682 |
| Ragini Pande               | Associate                             | Utilities, Renewables                          | ragini.pande@elaracapital.com        | +91 22 6164 8500 |
| Rohit Harlikar             | Associate                             | Building Materials, FMCG, Paints               | rohit.harlikar@elaracapital.com      | +91 22 6164 8562 |
| Rounak Ray                 | Associate                             | Media & Entertainment, Alcobev, QSR, Internet  | rounak.ray@elaracapital.com          | +91 22 4204 8684 |
| Runit Kapoor               | Associate                             | Healthcare, Pharmaceuticals                    | runit.kapoor@elaracapital.com        | +91 22 6164 8536 |
| Shweta Roy                 | Associate                             | Economics                                      | shweta.roy@elaracapital.com          | +91 22 6164 8500 |
|                            | Associate                             | Economics                                      | subhankar.sanyal@elaracapital.com    |                  |
| Subhankar Sanyal           |                                       |  |                                      | +91 22 4204 8688 |
| Tanvi Tambat               | Associate                             | Real Estate                                    | tanvi.tambat@elaracapital.com        | +91 22 6164 8537 |
| Ujwal Wadighare            | Associate                             | Agrochemicals, Fertilisers, Hotels, Sugar      | ujwal.wadighare@elaracapital.com     | +91 22 4204 8684 |
| Vidhi Puj                  | Associate                             | Building Materials, FMCG, Paints               | vidhi.puj@elaracapital.com           | +91 22 4204 8692 |
| Vinayak Patil              | Database                              |  | vinayak.patil@elaracapital.com       | +91 22 6164 8510 |
| Priyanka Sheth             | Editor                                |  | priyanka.sheth@elaracapital.com      | +91 22 6164 8568 |
| Prakriti Singh             | Editor                                |  | prakriti.singh@elaracapital.com      | +91 22 6164 8500 |
| Gurunath Parab             | Production                            |  | gurunath.parab@elaracapital.com      | +91 22 6164 8515 |
| Jinesh Bhansali            | Production                            |  | jinesh.bhansali@elaracapital.com     | +91 22 6164 8537 |
| JIIICSII DIIdiiSdii        | PIOUUCUOII                            |  | Jillesii.bilalisaliwelalacapital.com | +91 22 0104 8537 |

Access our reports on Bloomberg: Type RESP ESEC <GO>
Also available on Thomson & Reuters

#### **Elara Securities (India) Private Limited**

CIN: U74992MH2007PTC172297

SEBI Research Analyst Registration No.: INH000000933 Member of BSE Limited and National Stock Exchange of India Limited

SEBI REGN. NO.: INZ 000 238236

Member of Central Depository Services (India) Limited

SEBI REGN. NO.: IN-DP-370-2018

Website: www.elaracapital.com Investor Grievance Email ID: investor.grievances@elaracapital.com